

**AMENDMENT # 1
TO CONTRACT # JEA11216
BETWEEN
JEA
AND
GRAYROBINSON, P.A.**

THIS AMENDMENT NUMBER 1 (“First Amendment”) is made and entered into this 13th day of October 2022, (the “Effective Date”), by and between **JEA**, a body politic and corporate located at 21 W. Church St., Jacksonville, Florida, 32202, and **GRAYROBINSON, P.A.**, a Florida corporation authorized to perform work in the State of Florida, with a principal address of 301 E. Pine Street, Suite 1400, Orlando, FL 32801 (the “Company”).

RECITALS:

WHEREAS, on **November 01, 2020**, JEA and **GRAYROBINSON, P.A.** entered into an agreement in which **GRAYROBINSON, P.A.** would provide “**State Government Relations Consulting Services**” to JEA pursuant to JEA Contract Number JEA11216, until **October 31, 2022**, with two (2), one (1) year renewals(the “Term”) (the “Original Agreement”) with a Maximum Indebtedness of **One Hundred Eighty Thousand and 00/100 Dollars (\$180,000.00)**; and

WHEREAS, JEA now desires to increase the Maximum Indebtedness in the amount **One Hundred Twenty-Six Thousand and 00/100 Dollars (\$126,000.00)**, as approved by the JEA Awards Committee on **October 13, 2022**, for a new Maximum Indebtedness of **Three Hundred Twelve Thousand Two Hundred Seventy and 00/100 Dollars (\$312,270.00)**, and extend the Term of the Original Agreement until **October 31, 2023**.

IN CONSIDERATION of the Original Agreement and for the mutual promises and covenants herein contained, the sufficiency and receipt of which is hereby acknowledged, the parties agree as follows:

AGREEMENT:

1. **Maximum Indebtedness.** The Maximum Indebtedness of the Original Agreement shall be increased by **One Hundred Twenty-Six Thousand and 00/100 Dollars (\$126,000.00)**, which shall be

invoiced to JEA in accordance with Exhibit A, attached hereto. The Maximum Indebtedness shall now be **Three Hundred Twelve Thousand Two Hundred Seventy and 00/100 Dollars (\$312,270.00)**.

2. **Term.** The Term of the Original Agreement shall be extended until **October 31, 2023**.

3. The above recitals are true and correct and, by reference, are incorporated herein and made part hereof.

SAVE AND EXCEPT as hereby specifically amended herein, the terms and conditions of the Original Agreement, as amended, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have duly executed this Amendment the day and year first above written.

SIGNATURES TO FOLLOW

GRAYROBINSON P.A.

Signature:

Dean Cannon

Signed on Oct 24,2022 | 15:56:09 (GMT -5:00)

Email: Dean.cannon@gray-robinson.com
Name: Dean Cannon
Title: President and CEO
Date: Oct 24,2022 | 15:56:09 (GMT -5:00)

JEA

Signature:

Jenny McCollum

Signed on Oct 24,2022 | 15:59:12 (GMT -5:00)

Email: gleejs@jea.com
Name: Jenny McCollum
Title: Director, Procurement Services
Date: Oct 24,2022 | 15:59:12 (GMT -5:00)

JEA-WITNESS

Signature:

Jessica Talley

Signed on Oct 25,2022 | 08:53:58 (GMT -5:00)

Email: talljb@jea.com
Name: Jessica Talley
Title: Contracts Assistant
Date: Oct 25,2022 | 08:53:58 (GMT -5:00)

EXHIBIT A

CURRENT SCOPE OF WORK (RFP)

Gray Robinson's services will include:

1. Assistance in developing and executing policy strategies at the state level;
2. Issue identification and analysis;
3. Advocacy on issues of importance to JEA;
4. Interaction with the administration, agencies, regulatory bodies, legislative bodies and committees on policies, actions, hearings, developing regulations and funding opportunities that may impact the utility or utility industry;
5. Serve as a liaison with state and regional industry and user interest groups on matters of mutual concern;
6. Coordinate between state issues/policies/regulations where appropriate; and
7. Provide issue summaries and reports as needed.
8. Experience focus areas should include:
 - Experience with water resource issues in Florida;
 - Experience with alternative water supplies such as reclaimed water, potable reuse, and aquifer recharge;
 - Experience with electric utility issues with a focus on issues facing municipal electric utilities including environmental, rate impacts, and other service issues;

EXPANDED SCOPE OF WORK

9. Federal Representation of JEA on an as needed basis, to include coordination between Florida Delegation members, staff, as well as pertinent federal executive agencies:
 - Department of Interior
 - Department of Defense
 - Department of Energy
 - Federal Energy Regulatory Commission
10. Assistance scheduling JEA leadership trips to Washington, D.C. as it pertains to meetings as needed
11. Federal issue summaries and reports as needed

For the additional services listed above, Gray Robinson would seek an additional \$3,000 per month to our current monthly retainer of \$7,500 for a total of \$10,500.

Audit Summary for Amendment number JEA11216, titled State Government Relations Consulting Services

Report Time 10/25/2022 12:54:06 (GMT)	Agreement Name Amendment number JEA11216, titled State Government Relations Consulting Services	Document Created Time 10/21/2022 15:09:41 (GMT)
Document Created By Jessica Talley (talljb@jea.com)	Document Sent Time 10/21/2022 15:09:41 (GMT)	Transaction ID 97eaa808-b05b-4fc8-8b2f-00c069694ab9
Documents 1666364976248.pdf	Recipients Dean Cannon (Dean.cannon@gray-robinson.com), Jenny McCollum (gleejs@jea.com), Jessica Talley (talljb@jea.com)	Document Status Completed
Document Status Action Time 10/25/2022 12:54:06 (GMT)	Number of Signatures 3	Number of Initials 0
Number of Stamps 0	Number of Pages in Document 4	CC Users

Audit Events

- Document created by Jessica Talley (talljb@jea.com) via API integration user Heather Beard (bearhb@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/21/2022 15:09:41 (GMT)	207.211.63.71	-	-	-

- Document emailed by Jessica Talley (talljb@jea.com) via API integration user Heather Beard (bearhb@jea.com)
Sent to - Dean Cannon (Dean.cannon@gray-robinson.com)

Time	IP Address	Geolocation	Browser	OS
10/21/2022 15:09:46 (GMT)	-	-	-	-

- Reminder mail sent to Dean Cannon (Dean.cannon@gray-robinson.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:26:00 (GMT)	-	-	-	-

- Email link authenticated by Dean Cannon (Dean.cannon@gray-robinson.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:52:19 (GMT)	162.252.125.222	-	Chrome 106	Windows 10

- Document viewed by Dean Cannon (Dean.cannon@gray-robinson.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:52:19 (GMT)	162.252.125.222	-	Chrome 106	Windows 10

- Certinal eSign Terms of Use, User Disclosure and Privacy Policy associated with this document have been agreed by Dean Cannon (Dean.cannon@gray-robinson.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:56:09 (GMT)	12.124.82.146	-	Chrome 106	Windows 10

- Document eSigned by Dean Cannon (Dean.cannon@gray-robinson.com)
Signature Method - Signature Typed (Pre-Saved)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:56:09 (GMT)	12.124.82.146	-	Chrome 106	Windows 10

- Document emailed
Sent to - Jenny McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:56:19 (GMT)	-	-	-	-

- Email link authenticated by Jenny McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:58:45 (GMT)	18.233.70.245	-	Chrome 105	Windows 10

- Email link authenticated by Jenny McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:58:45 (GMT)	12.139.123.91	-	Chrome 105	Windows 10

- Document viewed by Jenny McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:58:46 (GMT)	18.233.70.245	-	Chrome 105	Windows 10

- Document viewed by Jenny McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:58:50 (GMT)	12.139.123.91	-	Chrome 105	Windows 10

- Certinal eSign Terms of Use, User Disclosure and Privacy Policy associated with this document have been agreed by Jenny McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:59:13 (GMT)	12.139.123.91	-	Chrome 105	Windows 10

- Document eSigned by Jenny McCollum (gleejs@jea.com)
Signature Method - Signature Drawn (Pre-Saved)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:59:13 (GMT)	12.139.123.91	-	Chrome 105	Windows 10

- Email link authenticated by Jenny McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:59:16 (GMT)	108.62.3.4	-	Chrome 104	Windows 10

- Document emailed
Sent to - Jessica Talley (talljb@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/24/2022 19:59:22 (GMT)	-	-	-	-

- Email link authenticated by Jessica Talley (talljb@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/25/2022 12:53:49 (GMT)	12.139.123.91	-	Chrome 105	Windows 10

- Document viewed by Jessica Talley (talljb@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/25/2022 12:53:50 (GMT)	12.139.123.91	-	Chrome 105	Windows 10

- Certinal eSign Terms of Use, User Disclosure and Privacy Policy associated with this document have been agreed by Jessica Talley (talljb@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/25/2022 12:53:58 (GMT)	12.139.123.91	-	Chrome 105	Windows 10

- Document eSigned by Jessica Talley (talljb@jea.com)
Signature Method - Signature Typed (Pre-Saved)

Time	IP Address	Geolocation	Browser	OS
10/25/2022 12:53:58 (GMT)	12.139.123.91	-	Chrome 105	Windows 10

- Email link authenticated by Jessica Talley (talljb@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/25/2022 12:54:05 (GMT)	184.73.65.243	-	Chrome 105	Windows 10

- Final Agreement Emailed
Sent to - Jenny McCollum (gleejs@jea.com)
Dean Cannon (Dean.cannon@gray-robinson.com)
Jessica Talley (talljb@jea.com)

Time	IP Address	Geolocation	Browser	OS
10/25/2022 12:54:06 (GMT)	-	-	-	-

End of Report

Sender Assigned Fields To Recipients

Recipient	Field	Required	PDF Page No.	Value	Activity Time
Dean Cannon (Dean.cannon@gray-robinson.com)	Field Type: Signature	Yes	Page No.: 2	<i>Dean Cannon</i> Signed on Oct 24, 2022 15:56:09 (GMT -5:00)	10/24/2022 19:56:12 (GMT)
Dean Cannon (Dean.cannon@gray-robinson.com)	Field Type: Title	Yes	Page No.: 2	President and CEO	10/24/2022 19:56:12 (GMT)
Dean Cannon (Dean.cannon@gray-robinson.com)	Field Type: Signed Date	Yes	Page No.: 2	Oct 24, 2022 15:56:12 (GMT -5:00)	10/24/2022 19:56:12 (GMT)
Jenny McCollum (gleejs@jea.com)	Field Type: Signature	Yes	Page No.: 2	<i>J McCollum</i> Signed on Oct 24, 2022 15:59:12 (GMT -5:00)	10/24/2022 19:59:15 (GMT)
Jenny McCollum (gleejs@jea.com)	Field Type: Signed Date	Yes	Page No.: 2	Oct 24, 2022 15:59:15 (GMT -5:00)	10/24/2022 19:59:15 (GMT)
Jessica Talley (talljb@jea.com)	Field Type: Signature	Yes	Page No.: 2	<i>Jessica Talley</i> Signed on Oct 25, 2022 08:53:58 (GMT -5:00)	10/25/2022 12:54:02 (GMT)
Jessica Talley (talljb@jea.com)	Field Type: Signed Date	Yes	Page No.: 2	Oct 25, 2022 08:54:02 (GMT -5:00)	10/25/2022 12:54:02 (GMT)

Parties accepted the User Disclosure: Dean Cannon (Dean.cannon@gray-robinson.com), Jenny McCollum (gleejs@jea.com), Jessica Talley (talljb@jea.com)

Company and its Users’ Disclosure Regarding Conducting Business Electronically, and Signing Documents Electronically

By using Certinal Application, you hereby specifically provide your consent to use Certinal Application for receiving notifications electronically and/or electronically signing e-documents rather than executing those documents through wet signatures. If you do not wish to receive notifications electronically and/or execute e-documents by applying electronic signatures, then you may withdraw your consent in following manner:

- You may notify the sender by writing email to the sender of e-document that you do not wish to execute e-documents by applying electronic signatures.
- You may write email to the sender of e-document and ask the sender to provide print of the document for executing the same by applying wet signatures.
- You yourself may download the document from Certinal Application and print the same for executing it by applying wet signatures.

Any such action of yours by which you do not proceed to electronically sign e-documents shall be construed as withdrawal of your consent to electronically sign e-documents.

You may be required to pay to the sender for executing hard copy of the document through wet signatures needs to be settled between you and the sender. Certinal is not liable in any manner whatsoever related to any such cost if any incurred by you.

After withdrawal of such consent if at any time in future you again use the Certinal Application either to electronically sign the same document for which you had earlier withdrawn your consent or you use the Certinal Application to sign any other new document then by such act of yours you acknowledge that you are consenting to use Certinal Application for electronically signing e-documents.

Following are the system requirements for using Certinal Application.

System Requirements	
RAM Requirements	Minimum: 8GB Recommended: 16GB
Hard Disk Requirements	100GB
Supported Operating system	MAC OS X v11 or later and Windows 8, 10
Supported Browser	<i>*Edge Chromium based browser Recommended Edge Version 81.0.416.58 + Firefox Version 75.0 + Chrome 78.0.3904.97 + Safari 11 +</i>
System Resolution	1920*1080, 1024*768, 1152*864, 1366*768, 1440x900, 2560*1600, 3072*1920
Additional Hardware/Software Requirements	4 Cores (CPU)

Please note that Edge Chromium based browser, Firefox, and Chrome are evergreen browsers with automatic updates. Support is provided for two of their latest stable releases. The supported versions will change as and when they release a new version.

Following are the document formats supported for electronic signature.

- PDF (.pdf)
- Word (.doc and .docx)
- Graphics (.tif, .jpg, .jpeg, .gif, .bmp, and .png)

You are required to have Acrobat® or similar software applications to view electronically signed document.